

Message Text

SECRET

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ORIGIN SS-15

INFO OCT-01 ISO-00 SSO-00 /016 R

66011
DRAFTED BY EA:RWTEARE/SB
APPROVED BY EA - MR. HUMMEL
S/S-O: RMPERITO
----- 034878

R 090228Z SEP 76
FM SECSTATE WASHDC
TO CINCPAC

S E C R E T STATE 222947

EXDIS MIL ADDEE HANDLE AS SPECAT EXCLUSIVE

CINCPAC EXCLUSIVE FOR POLAD

FOL REPEAT MANILA 13609 SENT ACTION SECSTATE SEP 7

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S E C R E T MANILA 13609

EXDIS

E.O. 11652: GDS
TAGS: MARR, RP
SUBJECT: SECRETARY'S MEETING WITH ROMULO

REFS: (A) STATE 213364, (B) MANILA 13577

1. REF A REPORTED MARCOS PROPOSAL THAT FIRST ITEM OF
BUSINESS IN ROMULO MEETING WITH SECRETARY SHOULD BE U.S.
ANSWER TO AIDE MEMOIRE CONCERNING MUTUAL DEFENSE TREATY.
IT ALSO REPORTED THAT ROMULO WOULD BE PREPARED INDICATE TO
SECRETARY HOW MARCOS FEELS OUTSTANDING ISSUES IN MILITARY
BASE NEGOTIATIONS MAY BE RESOLVED, ONCE AIDE MEMOIRE
SATISFIED.

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2. ASSUMING THIS SEQUENCE IS SATISFACTORY TO DEPARTMENT, ITS EXECUTION WILL SIGNIFICANTLY DETERMINE THE TACTICS U.S. WILL HAVE TO EMPLOY IN ORDER "MAXIMIZE LEVERAGE" AS SUGGESTED REF B. THIS MESSAGE ADDRESSES THOSE TACTICS AS I PERCEIVE THEM.

3. OUR LEVERAGE ESSENTIALLY WILL DERIVE FROM TWO ELEMENTS: (A) A RESPONSIVE AND POSITIVE STATEMENT OF OUR OBLIGATIONS UNDER THE MUTUAL DEFENSE TREATY; AND (B) A SIGNIFICANT -QUID" IN THE FORM OF GRANTS, CREDITS AND GUARANTEED LOANS. IN THE MEETING WITH ROMULO, THE SECRETARY SHOULD THEREFORE BE IN A POSITION TO INDICATE THAT WE WILL BE PREPARED TO PUT (A) IN WRITING AND, AT THE SAME TIME, SUGGEST THE GENERAL MAGNITUDE AND NATURE OF THE QUID WE ARE PREPARED TO GIVE PROVIDED RPT PROVIDED CERTAIN FUNDAMENTAL ISSUES ARE SATISFACTORILY HANDLED. ALL THIS SHOULD BE DONE ORALLY, BUT WITH FAIR PRECISION.

4. IN PREPARATION FOR THIS MEETING, IT WILL THEREFORE BE NECESSARY FOR THE SECRETARY TO HAVE HIGHEST LEVEL APPROVAL OF BOTH THE ANSWER TO THE AIDE MEMOIRE AND THE QUID. I HAVE PREVIOUSLY EXPRESSED THE VIEW THAT THE ANNUAL AVERAGE OF THE QUID WE ARE ULTIMATELY PREPARED TO PAY SHOULD BE THE SAME AS THAT IN TURKISH AGREEMENT (\$50 MILLION GRANT, \$50 CREDIT AND GUARANTEED LOAN). AT THE SAME TIME, I HAVE SUGGESTED THAT AN OPENING OFFER COULD BE SHOMEWHAT LOWER, WITH THE GRANT COMPONENT EQUAL TO THAT IN THE SPANISH TREATY (ABOUT \$34 MILLION).

5. IN DISCUSSING THE FUNDAMENTAL ISSUES ON WHICH WE NEED SATISFACTION, I BELIEVE SECRETARY SHOULD MAKE CLEAR TO ROMULO THOSE POINTS ON WHICH WE ARE NOT RPT NOT PREPARED TO COMPROMISE. IT WILL BE IMPORTANT THAT MARCOS SHOULD KNOW IN ADVANCE THOSE ISSUES ON WHICH WE INTEND TO REMAIN ADAMANT. IT WOULD BE HOPED THAT ROMULO WILL, IN TURN, BE PREPARED TO STATE THOSE POINTS ON WHICH MARCOS INTENDS TO STAND FIRM. AN EXAMINATION OF THESE TWO LISTS SHOULD THEN INDICATE TO BOTH GOVERNMENTS WHETHER A TRIP TO MANILA BY THE SECRETARY WILL APPEAR PROFITABLE.

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6. IN ORDER TO FIX U.S. LIST OF IMPERATIVES, I SUGGEST THAT INTERESTED WASHINGTON AGENCIES BEGIN PRELIMINARY MEETINGS SOONEST, USING AS FRAME OF REFERENCE THOSE ISSUES WHICH TWO NEGOTIATING PANELS HAVE COMPILED. I AM PREPARED TO RELEASE WASHINGTON MEMBERS OF OUR NEGOTIATING PANEL TO JOIN IN THIS EXERCISE AS SOON AS I RECEIVE AFFIRMATIVE SIGNAL FROM DEPARTMENT. I AM ALSO PREPARED JOIN IN THIS EXAMINATION MYSELF ABOUT SEPTEMBER 16 IF WASHINGTON

APPROVES.

7. ONCE WE HAVE ESTABLISHED THE FRAMEWORK OF THE ISSUES,
AFTER THE SECRETARY'S MEETING WITH ROMULO, OUR FINAL TASK
SHOULD BE TO EXAMINE THOSE COMPROMISES WE ARE PREPARED TO
MAKE ON CERTAIN ISSUES WHICH ARE NOT RPT NOT VITAL TO U.S.
INTERESTS. THESE COULD THEN BE FURTHER REFINED PRIOR TO
SECRETARY'S PROPOSED MANILA VISIT. IN ORDER TO ASSIST IN
THIS PROCESS, WE ARE SUBMITTING LENGTHY ANALYTICAL CABLE
IN NEXT FEW DAYS.

SULLIVAN

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KISSINGER

SECRET

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Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEETING AGENDA, MILITARY BASES, NEGOTIATIONS, COLLECTIVE SECURITY AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 SEP 1976
Decaption Date: 28 MAY 2004
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ElyME
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE222947
Document Source: CORE
Document Unique ID: 00
Drafter: RWTEARE/SB
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760340-0491
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760977/aaaacntq.tel
Line Count: 129
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN SS
Original Classification: SECRET
Original Handling Restrictions: EXDIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: SECRET
Previous Handling Restrictions: EXDIS
Reference: 76 STATE 213364, 76 MANILA 13577
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 03 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 JUN 2004 by CunninFX>; APPROVED <29 SEP 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SECRETARY'S MEETING WITH ROMULO
TAGS: MARR, RP, US, (ROMULO, CARLOS P), (KISSINGER, HENRY A)
To: CINCPAC
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006